EXETER TOWNSHIP SCHOOL DISTRICT

200 Elm Street
Reading, Pennsylvania 19606

BOARD OF SCHOOL DIRECTORS

VOTING MEETING AGENDA

JUNE 17, 2014
7:00 P.M.

ADMINISTRATION BUILDING
EXETER TOWNSHIP SCHOOL DISTRICT
BOARD VOTING MEETING

Tuesday, June 17, 2014
7:00 P.M.
Administration Building – Board Room

SUBJECT: Meeting of the Exeter Township Board of School Directors on Tuesday, June 17, 2014 at 7:00 p.m. at the Administration Building.

RECOGNITION:
Boys Bowling Team and Cheerleaders – Mr. Tom Legath, Athletic Director

PRESENTATION:
Independent Financial Advisor Services – Public Financial Management, Inc. ("PFM"), Jamie Doyle, Managing Director, and Jamie Schlesinger

I. Formal Opening:
Welcome and Opening Comments Regarding Board Process

II. Public Comment:

III. Minutes:
A. Special Board Voting Minutes – May 13, 2014 (Attachment III.A)
B. Board Workshop Minutes – May 13, 2014 (Attachment III.B)
C. Board Voting Minutes – May 20, 2014 (Attachment III.C)

IV. Treasurer’s Report: (Attachment IV)

V. Business Functions: Mr. Staub
A. It is recommended that the Board of School Directors awards the art supply bid to the lowest responsible bidders. Award is made by individual item. (Attachment V.A)
B. It is recommended that the Board of School Directors awards the athletic supply and equipment bid to the lowest responsible bidders. Award is made by individual item. (Attachment V.B)
C. It is recommended that the Board of School Directors approves budget transfers for the month of May 2014, in the amount of $16,141.  

D. It is recommended that the Board of School Directors approves a property tax refund in the amount of $1,570.82 to property owners Fred and Kim Greth, 4880 Deborah Drive, due to an assessment reduction per the County of Berks Assessment Office effective 1/1/2014.  

E. It is recommended that the Board of School Directors approves the Athletic Accident Insurance for the 2014-2015 school year with A-G Administrators, Inc. at a fee of $24,000 (FY 2013-2014 premium - $12,000). The premium is for a plan with same coverage as current year, but plan will pay 80% of customary and usual costs versus 100%. The policy will cover all senior high and junior high sports.  

F. It is recommended that the Board of School Directors authorizes the offering of voluntary student accident coverage through A-G Administrators, Inc. for parent purchase for FY 2014-2015 at a cost of $22.50 per year for school time or a rate of $90.00 per year for 24 hour coverage. The rates are unchanged from the current year.  

G. It is recommended that the Board of School Directors approves the following insurance coverage for the period July 1, 2014 to June 30, 2015 with PSBA Insurance Trust through Myers and Bell Insurance Agency, Inc.:  

1. Insurance package that includes property and liability at a cost of $66,578 (Deductible $25,000; Premium would be $94,330 with $2,500 deductible) (Prior year cost - $79,025; $2,500 deductible);  
2. Business Auto at a cost of $39,927 (Prior year cost - $36,123);  
3. Umbrella liability insurance at a cost of $17,234 (Prior year cost $17,154);  
4. Boiler and Machinery at a cost of $11,264 (Prior year cost -$10,736); and  
5. School Leader errors and omissions at a cost of $21,017 (Prior year cost - $23,403).  

In total, the cost for the lines of coverage listed above is $156,020 or ($10,241) less than the current year.  

H. It is recommended that the Board of School Directors approves Workers’ Compensation Insurance coverage with Highmark Casualty Insurance for the period July 1, 2014 to June 30, 2015 at a cost of $238,168 (Current year cost was $232,341).  

I. It is recommended that the Board of School Directors approves Food Service lunch price rate increases for the 2014-2015 school year as presented.  

(Attachment V.I)
J. It is recommended that the Board of School Directors approves the Final Budget for the Food Service Department for the 2014-2015 school year with revenue of $1,736,727; expenditures of $1,869,969; and net loss of ($133,242). Budget includes payment of $105,564 to general fund for utilities, insurance, and other district-provided services. There is no change since the Proposed Budget was adopted on May 20, 2014.  

K. It is recommended that the Board of School Directors approves the Final Budget for the Capital Project Funds (excluding Owatin Creek Project fund) for the 2014-2015 school year with revenue of $20,250; expenditures of $130,000; and fund balance as of 6/30/15 of $6,172,216. There is no change since the Proposed Budget was adopted on May 20, 2014.

L. It is recommended that the Board of School Directors awards the bid for one (1) Hobart Potato Peeler to the highest bidder, Bechtelsville Fire Company. The bids received are as follows:

- Bechtelsville Fire Co. $500
- Nelson Brubaker $300
- James H. Plungis $479

M. It is recommended that the Board of School Directors approves service contracts with SimplexGrinnell for the District’s fire alarm, time, sound, and communication systems in seven (7) buildings at a total cost of $67,470.86. The service contracts include system testing and inspection and emergency service parts and labor. The contract amount is 1.5% higher than prior year.

N. It is recommended that the Board of School Directors relieves St. Lawrence Borough from school property taxes on a parcel of land acquired by the Borough in November, 2013. The parcel contains a parking lot that is contiguous to the original parking lot and is used for additional parking. The assessed value of the parcel is 19,300.

O. It is recommended that the Board of School Directors authorizes district administration to execute a one year contract with Parentlink to provide messaging applications to the district at a cost of $1.95 per unit plus an annual subscription fee of $1,000 for a total $9,190 for FY 2014-2015. In addition, a one-time implementation fee in the amount of $3,000 will be assessed in FY 2014-2015. Parentlink replaces Connect-Ed. The cost of Connect-Ed in FY 2013-14 was $9,824.

P. It is recommended that the Board of School Directors approves the following commitment balances and use of commitments of General Fund balance during FY 2014-2015 as follows:
---|---|---
Public School employer's contribution rate stabilization | $1,078,709 | $1,078,709
Impact on real estate tax revenue due to property assess. reduction | $160,000 | $ (80,000) | $80,000
Healthcare contract premium increases | $ - | $ -
Shelbourne Rd Intersection Improvements - Financial Security Agrmt. | $ - | $ -
Capital Improvements | $2,332,329 | $ (666,600) | $1,665,729
| $3,571,038 | $ (746,600) | $2,824,438

Q. It is recommended that the Board of School Directors approves the Final General Fund Budget for the 2014-2015 school year in the amount of $68,709,329 per the attached resolution. (Attachment V.Q)

R. It is recommended that the Board of School Directors approves the Per Capita Tax for the 2014-2015 school year per the attached resolution. (Attachment V.R)

S. It is recommended that the Board of School Directors establishes the real estate millage for the school year 2014-2015 at a rate of 31.25 mills per the attached resolution. This represents an increase of .455 mills or 1.48% of the 2013-2014 real estate tax rate of 30.795. Real Estate property taxes will increase by $45.50 to $3,125 per year on a property assessed at $100,000. (Attachment V.S)

T. It is recommended that the Board of School Directors adopts the 2014-2015 Homestead and Farmstead Exclusion Resolution authorizing real estate tax assessment reductions for the school year beginning July 1, 2014 per the attached resolution. (Attachment V.T)

U. It is recommended that the Board of School Directors approves the following signers on the Exeter Township School District Scholarship Fund Account:

Anne C. Guydish, Business Manager
Alana C. Panzer, Assistant Business Manager

Alana C. Panzer replaced Kathlene M. Tschudy as a signer.

VI. Personnel Committee: Dr. Bender

A. RESIGNATIONS:

It is recommended that the Board of School Directors accept the following resignations:
1. CERTIFICATED STAFF:

2. SUPPORT STAFF:

B. APPOINTMENTS:

It is recommended that the Board of School Directors approve or ratify the following appointments:

1. CERTIFICATED STAFF:
   a. Catherine M. Burke – Jacksonwald Grade 4 Long-Term Substitute, for Jan Bertolet, at a salary of $40,000 (Open Step), effective August 20, 2014.
   b. Jenna M. Conrow – Owatin Creek Kindergarten Temporary Professional Employee, replacing Jeff Gumpert, at a salary of $43,441 (B, Step 1), effective August 20, 2014.
   c. Karen D. DeNunzio – Continuation of Title I Elementary Literacy Coach, funded by Title I Grant, for the 2014-2015 school year.
   d. Meredith K. Foster – Reiffton ESL/Intervention Specialist Temporary Professional Employee, replacing Sheila Violand, at a salary of $43,441 (B, Step 1), effective August 20, 2014.
   e. Ashlee E. Miller – Reiffton Physical Education Long-Term Substitute Teacher, replacing Jennifer Dorta while she is on leave, at a salary of $40,000 (Open Step), for the 2014-2015 school year.
   g. Matthew D. Reiniger – Reiffton Music Long-Term Substitute Teacher, replacing Heather Claus while she is on leave, at a pro-rated salary of $40,000 (Open Step), effective August 20, 2014 through and including November 14, 2014.
2. SUBSTITUTE TEACHERS:
   
a. Certificated:
   
   1. Leslie A. Leinbach – Certification: Communications 7-12; English 7-12
   2. Krista A. Mallon – Certification: English 7-12

C. LEAVES OF ABSENCE:

   It is recommended that the Board of School Directors approve or ratify the following requests for leaves of absence:

   1. SUPPORT STAFF:
      

D. CHANGE OF STATUS:

   It is recommended that the Board of School Directors approve or ratify the following request for a change of status:

   1. CERTIFICATED STAFF:
      
a. Temporary professional to professional status for the following teachers who have completed three years of satisfactory service in the school district:
      
      1. Rebekah F. Achor
      2. Deborah M. Alberici
      3. Megan E. Hunt
      4. Lauren Reese
      5. Colleen Ritter

E. SPECIAL EDUCATION EXTENDED SCHOOL YEAR PROGRAM:

   1. It is recommended that the Board of School Directors approve additional staffing needs for Special Education Extended School Year Program 2014 for the attached list of employees.  

      (Attachment VI.E.1)
F. SUMMER SCHOOL:

1. It is recommended that the board of school directors approve the following teachers for Teachers in the Parks, pending sufficient enrollment, at a rate of $30.00 per hour, effective June 30 through August 8, 2014:

   a. Katie Dugan  
   b. Sophie Guzowski  
   c. Karen Hawk  
   d. Todd Papich  
   e. Jennifer Postetter  
   f. Derek Wolfe  
   g. Carol Bagoly (Substitute)

G. EXTENDED CONTRACTS:

1. It is recommended that the Board of School Directors approves extended contracts for the 2014-2015 school year for the attached listing of building secretaries as presented.  
   (Attachment VI.G.1)

H. STAFF CONFERENCES:

It is recommended that the Board of School Directors approve the following staff conferences:

Staff Conferences, 
Estimated Fees:  

1. Attendee(s): Virginia Serino  
   Title: Transition to Post-Secondary Education  
   Organization: BCIU  
   Date(s): July 10, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$77.64  
   Total Cost: $77.64

2. Attendee(s): Brandy Karas, Virginia Serino  
   Title: Effective Instruction Techniques for the Para  
   Organization: BCIU  
   Date(s): July 14, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$145.74  
   Total Cost: $145.74

3. Attendee(s): Brandy Karas, Diane Yuhasz  
   Title: Core Vocabulary for the Low Incidence Classroom  
   Organization: BCIU  
   Date(s): July 16, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$155.88  
   Total Cost: $155.88
4. Attendee(s): Brandy Karas  
   Title: Teaching Employability Skills  
   Organization: BCIU  
   Date(s): July 21, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$70.80  
   Total Cost: $70.80

5. Attendee(s): Cynthia Fox  
   Title: Leadership Conference  
   Organization: PSEA  
   Date(s): July 21-24, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$0  
   Total Cost: $0.00

6. Attendee(s): Gloria Clay  
   Title: Annual Conference  
   Organization: SNAPA  
   Date(s): July 28-30, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$20; Lodging-$224; Sub-$0; Wages-$0  
   Total Cost: $244.00

7. Attendee(s): Virginia Serino, Diane Yuhasz  
   Title: Teaching Executive Functioning Skills  
   Organization: BCIU  
   Date(s): July 28, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$160.02  
   Total Cost: $160.02

8. Attendee(s): Julie M. Kugler  
   Title: Voices of School Health  
   Organization: Lehigh Career and Technical Institute  
   Date(s): August 5-6, 2014  
   Costs: Reg-$50; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Other-$0  
   Total Cost: $50.00

9. Attendee(s): Linda Dell’Elmo  
   Title: CPR / First Aid  
   Organization: BCIU  
   Date(s): August 11, 2014  
   Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$46.11  
   Total Cost: $46.11

10. Attendee(s): Peter Shollenberger, Diane Yuhasz  
    Title: Assistive Technology to Support Writing  
    Organization: BCIU  
    Date(s): August 13, 2014  
    Costs: Reg-$0; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Wages-$160.02  
    Total Cost: $160.02
11. **Attendee(s):** William Cain  
   **Title:** Ethics in Educational Leadership  
   **Organization:** PSU/PAIUnet School Leadership Series  
   **Date(s):** October 2, 9, 23, November 6, 20, 2014  
   **Costs:** Reg-$550; Trans-$0; Meals-$0; Lodging-$0; Sub-$0; Other-$0  
   **Total Cost:** $550.00  

$550.00

**Accumulated Estimate of Staff Conference Fees:**  
$1,660.21

**VII. Student Functions:**  
Mrs. Kutscher

A. It is reported that the following field trip(s), within the 60-mile radius, have been approved:

   1. Owatin Creek Elementary new students to travel to Owatin Creek on August 13, 2014, for orientation and bus ride.

B. It is recommended that the Board of School Directors approves a contract with the Vanguard School for 2014 Extended School Year Program Services from July 7, 2014 through August 8, 2014, for student #120435, at a cost of $7,360.

C. It is recommended that the Board of School Directors approves a contract with New Story (Wyomissing Campus) for 2014 Extended School Year Program from June 23, 2014 through August 1, 2014, for students #120048 and #134551, at a cost of $175 per day, plus the cost of additional services, as needed.

D. It is recommended that the Board of School Directors approves a Tuition Agreement with New Story (Kenhorst Campus) for Emotional Support Services for student #250310, from May 7, 2014 through June 11, 2014, at a cost of $160 per day, plus the cost of additional services, as needed.

E. It is recommended that the Board of School Directors approves a Tuition Funding Agreement with the Vanguard School, for student #210017, for the 2014-2015 school year, at a cost of $49,115.

F. It is recommended that the Board of School Directros approves a Memorandum of Understanding with the Montgomery County Community College (MCCC) to begin sending students next year to the Gateway to College (Drop-Out Prevention) Program offered through the Gates Foundation at MCCC at a cost of $5,850 per year per student.

G. It is recommended that the Board of School Directors approves the request of Amicus International Student Exchange for a German exchange student, Tom Remer, to study at Exeter Township Senior High School during the 2014-2015 school year, in accordance with Policy #239, Foreign Exchange Students.
H. It is recommended that the Board of School Directors approves contracts for the proposed Supported Cyber School Pilot for the 2014-2015 school year. The collaborative Pilot program consists of two providers, VLN Partners, LLP and Laurel Life Services. (Attachment VII.H)

VIII. Curriculum/Programs: Mr. Diesinger

IX. Curriculum Committee: Mr. Diesinger
   A. It is recommended that the Board of School Directors approves the disposal of the K-Algebra I math textbooks per the attached list. These books no longer have value and cannot be sold. (Attachment IX.A)

X. Technology Committee: Mr. Jupina

XI. Berks County Intermediate Unit Board of Directors: Mr. Quinter

XII. Athletic Committee: Mr. Staub

XIII. District Growth/Legislative Liaison/Township Liaison: Mr. Quinter

XIV. Public Relations: Mr. Cramer

XV. Berks Career & Technology Center Joint Operating Committee: Mr. Diesinger

XVI. Facilities Committee: Mr. Brady
   A. It is recommended that the Board of School Directors approves AEM Architects Inc. as design consultants to prepare a facility/site improvement cost study of the current transportation center located at Kerr and Shelbourne Roads. The cost of the study is estimated at __________. (Attachment XVI.A)

XVII. Audit Committee: Mr. Staub

XVIII. Payment Requests: Mrs. O’Brien-Pieja (Attachment XVIII)

XIX. Superintendent’s Report: Dr. Martin
Discussion Agenda:

1. Athletic Report – Mr. Tom Legath, Athletic Director

Exeter Township School District Highlights
Athletics 2013-2014

COACH TRAINING


REVENUE

Our Athletic Department collected $22,500.00 in advertising fees, consisting of stadium banners and Senior High School main gymnasium banners.

Our Fall Sports Physical day had 337 participants, at $10.00 each, for a total revenue of $3,370.00. Our Winter Sports Physical day had 87 participants, at $10.00 each, for a total revenue of $870.00. Our Spring Sports Physical day had a total of 80 participants, at $10.00 each, for a total of $800.00.

The Activity Fees were collected at the Senior High and Junior High levels. The Senior High had 460 participants, at $80.00 each, for a total of $36,800.00. The Junior High had 196 participants, at $80.00 each, for a total of $15,680.00. The grand total of Activity Fees collected for sports was $52,480.00.

The Exeter Township Athletic Department participated in a fundraiser with Moe’s Southwest Grill in December, 2013, raising $6,000.00 for the school. We also did a fundraiser with The Reading Royals in March, 2014, that earned $200.00.

The Exeter Township Athletic Department hosted approximately 65 BCIAA, District III and PIAA State playoffs this school year, for a total of $6,500.00.

ATHLETIC TRAINING

Mrs. Audrey Dickman is a Certified Athletic Trainer. She reports that 29% of our school athletes saw her for injuries. She treated all injuries, from the minor to more significant.
### EXETER TOWNSHIP SCHOOL DISTRICT ATHLETIC DEPARTMENT

**SPORT BY SPORT PARTICIPATION 2013-2014**

#### FALL

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<th>SPORT</th>
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<td>(grades 9-12)</td>
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<td>FIELD HOCKEY</td>
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**WINTER**

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**SPRING**

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**TOTALS:**

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<td>GIRLS</td>
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**TOTAL MALES** 685

**TOTAL FEMALES** 611

**Total % participation at Senior High = 61%**

**Total % participation at Junior High = 66%**
# 2013-2014 EXETER TOWNSHIP SCHOOL DISTRICT
## VARSITY SPORTS RESULTS

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<th>Coach</th>
<th>Overall Record</th>
<th>League Record</th>
<th>Team Honors</th>
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<td><strong>Fall Sports</strong></td>
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<tr>
<td>Boys' XCountry</td>
<td>Todd Witkowski</td>
<td>9 / 6 / 0</td>
<td>3 / 4 / 0</td>
<td>First District III win in school history</td>
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<td>Girls' XCountry</td>
<td>Pete Clark</td>
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<td>2 / 5 / 0</td>
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<td>Field Hockey</td>
<td>Lisa McCoy</td>
<td>3 / 11 / 0</td>
<td>1 / 8 / 0</td>
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<tr>
<td>Football</td>
<td>Matt Bauer</td>
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<td>5 / 2 / 0</td>
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<td>Golf</td>
<td>Don Hadley</td>
<td>5 / 6 / 0</td>
<td>3 / 6 / 0</td>
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<td>Boys' Soccer</td>
<td>Chris Farrell</td>
<td>14 / 7 / 0</td>
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<td>Girls' Soccer</td>
<td>D. Wickerham</td>
<td>6 / 12 / 0</td>
<td>4 / 6 / 0</td>
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<tr>
<td>Girls' Tennis</td>
<td>Abby Rutt</td>
<td>16 / 4 / 0</td>
<td>5 / 0 / 0</td>
<td>BCIAA 1 champions/First District III win. Qualifed for PIAA Tournament for the first time in school history.</td>
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<td>Girls' Volleyball</td>
<td>Jason Grove</td>
<td>16 / 2 / 0</td>
<td>14 / 0 / 0</td>
<td>BCIAA 1 champions</td>
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<td>85 / 59</td>
<td>45 / 33</td>
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<td>(69%)</td>
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<td><strong>Winter Sports</strong></td>
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<tr>
<td>Boys' Basketball</td>
<td>Kevin Boettlin</td>
<td>14 / 12 / 0</td>
<td>4 / 6 / 0</td>
<td>First BCIAA playoff win since 1974</td>
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<td>Girls' Basketball</td>
<td>Ted Snyder</td>
<td>16 / 8 / 0</td>
<td>5 / 5 / 0</td>
<td>First BCIAA playoff win since 1992</td>
</tr>
<tr>
<td>Boys' Bowling</td>
<td>Lou Ellis</td>
<td>11 / 3 / 0</td>
<td>9 / 3 / 0</td>
<td>BCIAA County Champions</td>
</tr>
<tr>
<td>Girls' Bowling</td>
<td>Lou Ellis</td>
<td>9 / 5 / 0</td>
<td>7 / 5 / 0</td>
<td></td>
</tr>
<tr>
<td>Boys' Swimming</td>
<td>Chris Breedy</td>
<td>4 / 6 / 0</td>
<td>4 / 3 / 0</td>
<td></td>
</tr>
<tr>
<td>Girls' Swimming</td>
<td>Jen Gunderson</td>
<td>3 / 7 / 0</td>
<td>2 / 5 / 0</td>
<td></td>
</tr>
<tr>
<td>Wrestling</td>
<td>Jon Rugg</td>
<td>22 / 7 / 0</td>
<td>6 / 1 / 0</td>
<td>First District II win in school history, qualified for PIAA tournament First time in school history.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>79 / 48</td>
<td>37 / 28</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(62%)</td>
<td>(57%)</td>
<td></td>
</tr>
<tr>
<td><strong>Spring Sports</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baseball</td>
<td>Justin Freese</td>
<td>15 / 10 / 0</td>
<td>5 / 5 / 0</td>
<td>District III AAAA Semi Finals: back to back wins.</td>
</tr>
<tr>
<td>Softball</td>
<td>Dan Wegman</td>
<td>8 / 10 / 0</td>
<td>5 / 5 / 0</td>
<td></td>
</tr>
<tr>
<td>Track</td>
<td>K. Schaeffer</td>
<td>3 / 4 / 0</td>
<td>3 / 4 / 0</td>
<td></td>
</tr>
<tr>
<td>Boys' Lacrosse</td>
<td>Dan Stump</td>
<td>8 / 11 / 0</td>
<td>8 / 6 / 0</td>
<td></td>
</tr>
<tr>
<td>Girls' Lacrosse</td>
<td>Jill Rudy</td>
<td>20 / 2 / 0</td>
<td>12 / 0 / 0</td>
<td>Division 1 champions, #1 seed: Dist. III Tournament. Berks County Runner Up</td>
</tr>
<tr>
<td>Boys' Tennis</td>
<td>Rick Ullrich</td>
<td>10 / 3 / 0</td>
<td>4 / 1 / 0</td>
<td></td>
</tr>
<tr>
<td>Boys' Volleyball</td>
<td>Joe Portland</td>
<td>12 / 3 / 0</td>
<td>11 / 1 / 0</td>
<td>Division 1 champions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>76 / 43</td>
<td>48 / 22</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(64%)</td>
<td>(69%)</td>
<td></td>
</tr>
</tbody>
</table>

### 2013-2014 Totals

<table>
<thead>
<tr>
<th>Overall Record</th>
<th>League Record</th>
<th>Team Honors</th>
</tr>
</thead>
<tbody>
<tr>
<td>240 / 150</td>
<td>130 / 83</td>
<td></td>
</tr>
<tr>
<td>(62%)</td>
<td>(61%)</td>
<td></td>
</tr>
</tbody>
</table>